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FOR IMMEDIATE RELEASE: May 15, 2007

## J.D. SMITH AND SONS AWARDED FIRST-EVER SCL GREEN SUPPLY CHAIN AWARD

VAUGHAN, Ontario - J.D. Smith and Sons Ltd., a leader in transportation and third-party logistics, is proud to announce it has been awarded the Supply Chain & Logistics Association of Canada (SCL )'s first-ever Green Supply Chain Award for 2007.

The award was initiated this year to honour a firm that has set and exceeded high standards for environmental friendliness, that operates in an ethical manner, and that actively seeks ways to improve environmental performance by reducing fuel consumption and greenhouse-gas emissions from freight and facility operations. Transport Canada is a co-sponsor of the award.

“It is fitting that J.D. Smith is the winner of this prestigious award in its inaugural year,” says David Long, President of SCL. “The company has proven to be proactive and innovative in developing programs and strategies that help to protect the environment. As the association pursued Green initiatives, Transport Canada has always singled out J.D. Smith and Sons as being a leader in initiating solutions that are reducing the industry’s impact on the environment.”

Mr. Long added that there is growing pressure to find Green solutions and that no one would have predicted two years ago just how hotly Green programs would be pursued in all areas - commercial, industrial, individual. “Proven environmental and efficient practices are becoming an increasing component in requests for proposals. That’s how fast this movement is accelerating.”

Scott Smith, President of J.D. Smith and Sons, said: “Receiving the Green Shipper Award in its first year is an immense honour and a testament to the hard work we have done at J.D. Smith to reduce greenhouse-gas emissions. It has meant changing the way we do things. Introducing new methods and processes involves a significant culture shift and our employees have embraced these challenges, allowing us to see real results. As a private company, we can sometimes take a longer term view on the return on our investments of certain initiatives. However, in terms of our “Green Projects” we have generally been pleased with not only the environmental and cultural benefits, but the financial outcomes as well”.

J.D. Smith has emerged as a leader in developing initiatives that reduce emissions and lessen the company's impact on the environment. Following are few examples of programs J.D. Smith has in place to minimize environmental impact in its transportation and warehousing business units.

**Vehicle onboarders** - Through the installation of the onboard units in its trucks, J.D. Smith was able to achieve real-time electronic monitoring of driving habits. The company also initiated a company-wide rollout of Fleetsmart fuel efficiency training. The result is a 37% reduction in idling time and a reduction of about 7 tonnes of greenhouse-gas emissions over a nine month period.

**In-cab heaters** - J.D. Smith further reduced idling levels by installing in-cab heaters, which resulted in a total idling time reduction of about 80%.

**Electric light retrofit** - In three company owned facilities all high pressure sodium fixtures and T12 fluorescent lights were replaced with T8 fluorescent lighting. This resulted in a 26.8 % decrease in electricity consumption and carbon reduction of about 15 tonnes per year.

**White roof** – J.D. Smith replaced an aging roof on one of the company's facilities with an environmentally friendly, energy-smart roof. The R-value is expected to increase by more than 30%.

**Building automation system** - J.D. Smith installed a building automation system to electronically control and optimize the operation of the HVAC systems within its Keele Street facility. Natural gas consumption was reduced by more than 50%.

Other green-thinking initiatives include Blue Box recycling, shrink wrap recycling, oil and battery recycling and infrared, gas heating systems in the garage for more efficient heating.

Founded in 1919, J.D. Smith and Sons Ltd. offers a unique blend of integrated third-party distribution and logistic services that combine the pride of a family-owned company with leading-edge technology. Its integrated infrastructure includes a network of modern warehousing facilities, an extensive, well-maintained fleet, and state of the art IT systems. The company's unwavering commitment to customer service and its creative and innovative solutions have helped to establish long-term relationships and provide clients with a competitive advantage.

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